

Business Development Executive

- **Bramand India Pvt. Ltd, an e-commerce Company which deals in Education Toys and Mobile Phone Accessories is looking for a Business Development Executive who can manage marketplaces like Amazon, Catch etc for website**

3-5 years of experience in business development/account management

- Business process operations experience
- Strong communication and relationship-building skills
- Demonstrated high judgement and willingness to roll up sleeves to do what is necessary to meet team goals
- Bachelor's degree

Key job responsibilities

The Business Development executive will own key account relationships with the market places and help drive the strategy and execution for our Products in various market places like eBay, Amazon, Catch etc. This individual is an important team member, contributing to the overall customer experience for our products and partner channels.

The ideal candidate will have experience working with technical products and managing team processes, along with a solid foundation of negotiation and relationship building skills. The candidate should also demonstrate strong executive communication skills, detail-orientation, good business judgement, and the ability and willingness to tackle operations and related improvements for the team.

Ownership and bias for action; ability to internalize goals and work to create appropriate action plans for those goals

- Analytical orientation; comfort using data to make decisions
- Attention to detail and ability to juggle many tasks in parallel without sacrificing quality
- Ability to succeed in a fast-paced, innovative, and rapidly evolving industry and business organization
- Excellent listening, verbal, and written communication skills

Current location – Work from Home

Immediate Joining